

May 2009

Dear Owner/Property Manager:

I am writing because I realize that many property managers with multiple units under their care need time to plan large projects. We are a **Class A Licensed Contractor**. Whatever your vision, we can make it reality!

The larger your project, the longer it will take to measure, order and plan for its completion. If your organization is contemplating a project this year, now is the time to call one of our consultants to get the process in motion.

New Exteriors by SMA, Inc. has worked on many large projects similar to the one you may be planning. We are members of CAI and MHA/CIC, and understand the needs of Property Managers and board members. Our team is experienced in negotiating fair settlements with insurance companies on behalf of associations, communicating with Property Managers and board members, meeting deadlines, planning large scale projects and performing the work cleanly and efficiently. I also understand that your situation may call for a cost effective bid proposal. In any event, I'm prepared to meet your requirements.

Please take the time to review these materials. Thank you in advance for your time and consideration. We look forward to meeting you in person for a formal presentation. Please feel free to forward this information on to any colleagues that may need our services.

Thank you,

Steve Arrell II
President
New Exteriors by SMA, Inc.